

FORM L-37-BUSINESS ACQUISITION THROUGH DIFFERENT CHANNELS (GROUP)



IRDA Registration No.135 dated 19th December 2007

Ageas Federal Life Insurance Co Ltd. Registered Office: 22nd floor, A wing, Marathon Futurex, N M Joshi Marg, Lower Parel (E), Mumbai 400013. www.ageasfederal.com

Corporate Identity Number (CIN) – U66010MH2007PLC167164

Business Acquisition through different channels (Group) - April 2021- June 2021

(Rs in Lakhs)

S.No.	Channels	For the quarter ended 30th June 2021			For the quarter ended 30th June 2020			Upto the quarter ended 30th June 2021			Upto the quarter ended 30th June 2020		
		No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium	No. of Policies/ No. of Schemes	No. of Lives Covered	Premium
1	Individual agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
2	Corporate Agents-Banks	0	2935.0	1780.15	0	1187	632.67	0	2935	1780.15	0	1187	632.67
3	Corporate Agents -Others	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
4	Brokers	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
5	Micro Agents	0	0.0	0.00	0	0	0.00	0	0	0.00	0	0	0.00
6	Direct Business	0	312.0	193.44	1	441	74.58	0	312	193.44	1	441	74.58
	Total(A)	0	3247.0	1973.58	1	1628	707.24	0	3247	1973.58	1	1628	707.24
1	Referral (B)												
	Grand Total (A+B)	0	3247.0	1973.58	1	1628	707.24	0	3247	1973.58	1	1628	707.24

Note:

1. Premium means amount of premium received from business acquired by the source
2. No of Policies stand for no. of policies sold